

Manager / Senior Manager Private Banking

Job Description:

- Assist the Team Head and other team members for the business development of Private Banking channel business.
- Maintain good relationship with existing clients and expand the network.
- Conduct market research and other supports to assist the team in business development.
- Responsible for organizing any related marketing campaigns.
- Provide professional sales support services to assigned clients as well as handling account opening work and related paper work.
- Handling day-to-day inquiry from clients
- Involve in due diligence and structuring of fund related activities.
- To meet sales targets assigned
- Assisting with ad-hoc projects or other duties as assigned

Job Requirement:

- Degree holder with at least 5 years' proven fund sales and distribution experience in financial advisory and fund house.
- Holder of SFC license 1 and 4
- Solid knowledge in fund products, and other kinds of investment vehicles.
- Presentable, result-oriented with strong initiative and drive to succeed.
- A team player and accommodative in different working environment
- Proficient with Microsoft Office, Word, Excel and PowerPoint
- Good command of written and spoken English, Cantonese and Putonghua is preferred. Excellent communication and interpersonal skills with high level of proficiency in English, Mandarin and Cantonese