

Senior Manager, Retail Distribution

Job description:

- Assist the Team Head in retail distribution fund business
- Implement business development plan and marketing strategies of the retail distribution business
- Maintain good relationship with existing distributors and expand the distribution network
- Conduct market research and other supports to assist the team in business development
- Conduct regular market outlook and product briefings to distributors, including retail banks, IFAs, Insurance agencies, located in Hong Kong
- Responsible for organizing any related marketing campaigns with clients
- Involve in due diligence and structuring of fund related activities
- To meet sales targets assigned

Job Requirements:

- Degree holder with at least 5 years' proven fund sales and distribution experience in financial advisory and fund house.
- Solid knowledge in fund products, and other kinds of investment vehicles.
- Presentable, result-oriented with strong initiative and drive to succeed.
- Excellent communication and interpersonal skills with high level of proficiency in Japanese and English. High level of confidence as Public speaker for client and distributor's seminars and conferences.

Interested candidates please send your full resume with current and expected salary in MS Word format via email. Personal data will be used for recruitment purpose only.

Only shortlisted candidates will be notified.