

2017's TOP NOTABLE EVENTS

We marked many new milestones in 2017 as we moved closer to our goal of becoming an Investment Solutions Provider to Chinese investors and a China Investment Expert to investors around the world. Here are 10 of our most notable events of 2017:

Our AUM

(assets under management)

increased 21.7%

year-on-year to US\$16.8 billion

(unaudited) as of 30 Nov 2017.



We won 27 new awards to extend our list of accolades to 170 since our founding in 1993.



Value Partners
& Individuals



Equities



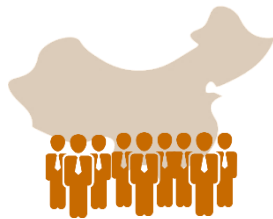
Fixed Income

We broadened our product offerings both in terms of asset classes and geographic exposure by launching our first real estate private equity and GEM funds.

We grew our global footprint with a new fund distribution platform in Europe and a deeper presence in Singapore.

We signed a strategic partnership MOU with Forbes to collaborate in the development of certain financial products. We will leverage on Forbes' global partners around the world to enhance our outreach and footprint in international markets.

We boosted our social media engagement through WeChat (followers +45% to 3,712) and LinkedIn (followers +34% to 1,957) to become more visible in the digital era. (data as of end of December 2017)



Value Partners' funds performed strongly, with most of our equity funds ranking in the 1st quartile among peers. The success was underpinned by the strong teamwork of our investment professionals, which consists of 60+ fund managers and analysts.



The China Business Team through our wholly owned subsidiary in Shanghai received approval for a PFM license, which enables us to develop Value Partners-branded onshore investment products in China. Separately, in Z-Ben's 2017 rankings of top foreign firms in China, Value Partners took 6th place in China outbound business and 8th place in China inbound business.

As one of the pioneers of quantitative investing in Hong Kong, we established a Quantitative Investment Solutions Team to drive the Group's ETF business, big data applications and development of quantitative products.



The success story of Value Partners and our chairman Dato' Seri Cheah Cheng Hye was captured in the book "Living Value Investing – The Success of Cheah Cheng Hye". The Chinese and English versions of the book were published in Dec 2016 and Sep 2017, respectively.

