Value Partners Classic Fund



Fund size : USD1,122.9 million



Morningstar Rating^{™1} As at 31-10-2019

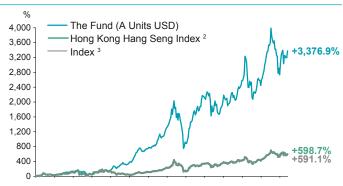
October 2019

- Value Partners Classic Fund (The "Fund") primarily invests in markets of the Asia-Pacific region, with a Greater China focus.
- The Fund invests in China-related companies and emerging markets which involve certain risks not typically associated with investment in more developed markets, such as greater political, tax, economic, foreign exchange, liquidity and regulatory risks.
- The Fund is also subject to concentration risk due to its concentration in Asia-Pacific region, particularly China-related companies. The value of the Fund can be extremely volatile and could go down substantially within a short period of time. It is possible that the entire value of your investment could be lost.
- The Fund may also invest in derivatives which can involve material risks, e.g. counterparty default risk, insolvency or liquidity risk, and may expose the Fund to significant losses.
- In respect of the distribution units for the Fund, the Manager currently intends to make monthly dividend distribution. However, the distribution rate is not guaranteed. Distribution yield is not indicative of the return of the Fund. Distribution may be paid from capital of the Fund. Investors should note that where the payment of distributions are paid out of capital, this represents and amounts to a return or withdrawal of part of the amount you originally invested or capital gains attributable to that and may result in an immediate decrease in the value of units. You should not make investment decision on the basis of this material alone. Please read the explanatory memorandum for details and risk factors.

Investment objective

The Fund aims to achieve consistent superior returns through an investment discipline that places emphasis on the fundamental value of potential investments, which the Manager believes are being traded at deep discounts to their intrinsic values. The Fund will concentrate on investing in the markets of the Asia Pacific region (particularly in Greater China region) but without fixed geographical, sectoral or industry weightings.

Performance since launch



1993 1995 1997 1999 2001 2003 2005 2007 2009 2011 2013 2015 2017 2019

NAVs & codes

NAV	ISIN	Bloomberg
347.69	HK0000264868	VLPARAI HK
154.33	HK0000264876	VLPARBI HK
19.36	HK0000264884	VLPARCI HK
151.7272	HK0000264884	VLPARCI HK
14.13	HK0000264926	VLCHCRM HK
15.71	HK0000264892	VLCHAUD HK
15.34	HK0000264900	VLCHCAD HK
12.98	HK0000264934	VLCHCHH HK
16.33	HK0000264918	VLCHNZD HK
13.39	HK0000264942	VLCHCRH HK
8.83	HK0000360880	VLCCMDU HK
8.81	HK0000360898	VLCCMDH HK
9.20	HK0000362241	VLCCMDR HK
8.64	HK0000362258	VLCCMRH HK
	347.69 154.33 19.36 151.7272 14.13 15.71 15.34 12.98 16.33 13.39 8.83 8.81 9.20	347.69 HK0000264868 154.33 HK0000264876 19.36 HK0000264884 151.7272 HK0000264926 15.71 HK0000264892 15.34 HK0000264900 12.98 HK0000264934 16.33 HK0000264918 13.39 HK0000264942 8.83 HK0000360880 8.81 HK0000360898 9.20 HK0000362241

Performance update

	A Units USD	B Units USD	C Units USD	Hang Seng Index ²	Index ³
One month	+5.5%	+5.4%	+5.4%	+3.3%	+5.1%
Year-to-date	+22.6%	+22.1%	+22.1%	+7.6%	+13.9%
One year	+21.1%	+20.5%	+20.5%	+11.7%	+15.4%
Three years	+29.4%	+27.6%	+26.8%	+29.5%	+28.1%
Five years	+38.7%	+35.3%	+34.9%	+33.0%	+31.5%
Since launch	+3,376.9%	+1,443.3%	+93.6%	+598.7%	+591.1%
Annualized return ^	+14.3%	+12.3%	+6.8%	+7.6%	+7.5%
Annualized volatility ^	21.6%	22.3%	19.8%	25.5%	25.6%

Annual performance from 2009 to 2019

	A Units USD	B Units USD	C Units USD
2009	+82.9%	+82.0%	+7.7% ⁶
2010	+20.2%	+19.6%	+21.2%
2011	-17.2%	-17.6%	-17.6%
2012	+14.0%	+13.4%	+13.4%
2013	+11.2%	+10.6%	+10.8%
2014	+13.5%	+13.0%	+13.3%
2015	-1.5%	-2.0%	-2.0%
2016	-3.2%	-3.7%	-3.7%
2017	+44.9%	+44.1%	+43.3%
2018	-23.1%	-23.5%	-23.5%
2019 (YTD)	+22.6%	+22.1%	+22.1%

Dividend information - C Units MDis 7

Classes ⁴	Dividend per unit 8	Annualized yield 9	Ex-dividend date
C Units MDis USD	0.0286	3.9%	31-10-2019
C Units MDis HKD	0.0286	3.9%	31-10-2019
C Units MDis RMB	0.0299	3.9%	31-10-2019
C Units MDis RMB Hedged	0.0324	4.5%	31-10-2019

The Fund – A Units USD: Monthly performance from 1 Jan 2009 to 31 Oct 2019

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Annual
2009	-3.2%	-0.2%	+8.2%	+8.2%	+20.1%	+1.3%	+11.5%	+0.1%	+2.5%	+7.5%	+5.9%	+2.2%	+82.9%
2010	-5.8%	+2.2%	+7.1%	+3.1%	-6.1%	+1.1%	+5.0%	+0.2%	+10.5%	+3.8%	-0.7%	-0.7%	+20.2%
2011	-1.5%	-1.6%	+5.4%	+3.5%	-1.3%	-3.2%	+2.8%	-7.5%	-19.8%	+15.3%	-7.8%	+1.0%	-17.2%
2012	+7.8%	+6.3%	-5.7%	+1.6%	-10.2%	-2.1%	-1.3%	+1.7%	+6.4%	+2.3%	+1.9%	+5.9%	+14.0%
2013	+7.9%	-2.5%	-2.9%	+0.6%	+1.2%	-9.0%	+2.3%	+0.5%	+2.2%	+6.2%	+4.8%	+0.4%	+11.2%
2014	-5.5%	+2.3%	-4.0%	-1.6%	+2.0%	+4.6%	+6.2%	+3.0%	-1.5%	+1.6%	+1.9%	+4.6%	+13.5%
2015	+0.3%	+2.4%	+3.7%	+17.1%	-1.5%	-3.5%	-11.0%	-11.6%	+0.2%	+6.5%	-3.8%	+2.9%	-1.5%
2016	-15.9%	-1.5%	+8.7%	+0.2%	-1.4%	+2.4%	+5.0%	+7.4%	+1.4%	-1.8%	-0.2%	-5.0%	-3.2%
2017	+6.1%	+1.9%	+3.7%	+2.6%	+5.7%	+3.0%	+4.5%	+3.5%	+0.3%	+4.9%	-0.1%	+1.8%	+44.9%
2018	+10.8%	-5.7%	-2.5%	-1.8%	+1.5%	-5.8%	-0.2%	-4.4%	-1.1%	-13.7%	+4.8%	-5.8%	-23.1%
2019 (YTD)	+10.6%	+7.2%	+2.4%	+1.5%	-10.3%	+7.1%	-0.5%	-1.5%	+0.3%	+5.5%			+22.6%

Annualized return and volatility are calculated from inception based on published NAV. Volatility is a measure of the theoretical risk in terms of standard deviation; in general, the lower the number, the less risky the investment, and vice versa.



Top 10 securities holdings

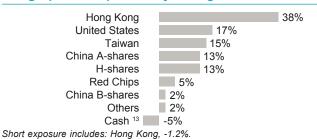
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Name	Industry 10	% ¹²
Alibaba Group Holding Ltd	Retailing	8.9
Taiwan Semiconductor Manufacturing Co Ltd	Semiconductors & semiconductor equipment	6.0
Meituan Dianping	Retailing	5.4
Kweichow Moutai Co Ltd	Food, beverage & tobacco	4.7
AIA Group Ltd	Insurance	3.8
China Construction Bank Corp	Banks	3.5
SIIC Environment Holdings Ltd	Utilities	3.4
Techtronic Industries Co Ltd	Capital goods	3.2
Midea Group Co Ltd	Consumer durables & apparel	2.8
Tencent Music Entertainment Group	Media & entertainment	2.8

These stocks constitute 44% 12 of the Fund.

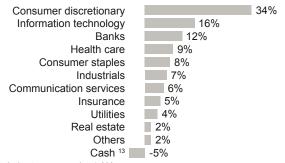
Portfolio characteristics

As at 31 Oct 2019	2020 11
Price/earnings ratio	12.5 times
Price/book ratio	1.5 times
Portfolio yield	3.3%

Geographical exposure by listing 12



Sector exposure 10, 12



Total short exposure is -1.2%

Short exposure includes: Health care, -0.6% and Real estate, -0.6%.

Fund facts

Manager: Value Partners Hong Kong Limited Base currency: Trustee: HSBC Institutional Trust Services (Asia) Limited Custodian: HSBC Institutional Trust Services (Asia) Limited Launch date: A Units USD - 1 Apr 1993 B Units USD - 15 May 1996 C Units USD - 15 Oct 2009

C Units AUD/CAD/NZD Hedged - 17 Mar 2014

C Units RMB Hedged - 28 Oct 2015 C Units HKD Hedged - 30 Nov 2015 C Units RMB - 1 Dec 2015 C Units MDis USD - 16 Oct 2017 C Units MDis HKD - 16 Oct 2017 C Units MDis RMB - 16 Oct 2017

C Units MDis RMB Hedged - 16 Oct 2017

Dividend Policy 7: C Units MDis – aim at monthly distribution, subject to Manager's discretion

A, B and C units are invested in the same fund, A and B units were no longer issued from 12 Apr 2002 and 15 Oct 2009 respectively. Only C units are currently available.

Fee structure

	A Units	B Units	C Units		
Minimum subscription	Closed	Closed	USD10,000 or equivalent		
Minimum subsequent subscription	Nil	Nil	USD5,000 or equivalent		
Subscription fee	Closed	Closed	up to 5%		
Management fee	0.75% p.a.	1.25% p.a.	1.25% p.a.		
Performance fee 14	15% of profit (High-on-high principle)				
Redemption fee	Nil				
Dealing day	Daily redemption	Daily redemption	Daily dealing		

Senior investment staff

Co-Chairmen & Co-Chief Investment Officers:

Cheah Cheng Hye; Louis So

Deputy Chief Investment Officer: Renee Hung Senior Investment Director: Norman Ho, CFA

Investment Directors: Chung Man Wing; Michelle Yu, CFA; Yu Xiao Bo Senior Fund Managers: Anthony Chan, CFA; Kelly Chung, CFA; Doris Ho; Glenda <u>Hsia;</u> Amy <u>Lee</u>, CFA, CAIA; <u>Luo</u> Jing, CFA; Frank <u>Tsui;</u> <u>Yu</u> Chen Jun

Key corporate awards



Benchmark Fund of the Year Awards 2018, Hong Kong

Asia ex-Japan Equity House: Best-in-Class 15 ~ Benchmark

I&M Professional Investment Awards 2018 House Performance Awards: Offshore China Equity (10-year) 16 ~ Insights & Mandate

Listed Company Awards of Excellence 2018 Outstanding Listed Company (Main Board Category) 1

- Hong Kong Economic Journal

Scan QR code for fund documents18:



Source: HSBC Institutional Trust Services (Asia) Limited and Bloomberg, data as at the last valuation date of the month as stated above, unless stated otherwise. Performance is calculated on NAV to NAV in base currency with dividend reinvested and net of fees. All indices are for reference only. Our portfolio disclosure policy can be obtained from the Investment Manager upon request to email fis@up.com.hk.

1.© 2019 Momingstar, Inc. All Rights Reserved (for A Units). 2. Hang Seng Price Return Index was used till 31 Dec 2004, thereafter it is the Hang Seng Total Return Index lakes into account of dividend reinvestment whereas Hang Seng Price Return Index does not. 3. Index refers to Hang Seng Index (Price Return) since fund inception till Price Return) and the Index of Index (Price Return) since fund inception till refer to Index (Price Return) since