

# Value Partners Classic Fund

NAV per unit: A Units - USD332.46 | B Units - USD148.38 | C Units - USD18.61  
Fund size : USD1,239.0 million



★★★★  
Morningstar Rating™  
As at 30-09-2018

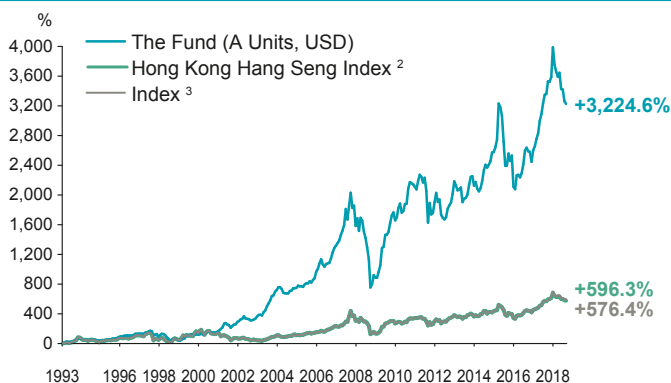
September 2018

- Value Partners Classic Fund (The "Fund") primarily invests in markets of the Asia-Pacific region, with a Greater China focus.
- The Fund invests in China-related companies and emerging markets which involve certain risks not typically associated with investment in more developed markets, such as greater political, tax, economic, foreign exchange, liquidity and regulatory risks.
- The Fund is also subject to concentration risk due to its concentration in Asia-Pacific region, particularly China-related companies. The value of the Fund can be extremely volatile and could go down substantially within a short period of time. It is possible that the entire value of your investment could be lost.
- The Fund may also invest in derivatives which can involve material risks, e.g. counterparty default risk, insolvency or liquidity risk, and may expose the Fund to significant losses.
- In respect of the distribution units for the Fund, the Manager currently intends to make monthly dividend distribution. However, the distribution rate is not guaranteed. Distribution yield is not indicative of the return of the Fund. Distribution may be paid from capital of the Fund. Investors should note that where the payment of distributions are paid out of capital, this represents and amounts to a return or withdrawal of part of the amount you originally invested or capital gains attributable to that and may result in an immediate decrease in the value of units.
- You should not make investment decision on the basis of this material alone. Please read the explanatory memorandum for details and risk factors.

## Investment objective

The Fund aims to achieve consistent superior returns through an investment discipline that places emphasis on the fundamental value of potential investments, which the Manager believes are being traded at deep discounts to their intrinsic values. The Fund will concentrate on investing in the markets of the Asia Pacific region (particularly in Greater China region) but without fixed geographical, sectoral or industry weightings.

## Performance since launch



## NAVs & codes

Classes <sup>4</sup>	NAV	ISIN	Bloomberg
A Units USD	332.46	HK0000264868	VLPARA HK
B Units USD	148.38	HK0000264876	VLPARBI HK
C Units USD	18.61	HK0000264884	VLPARCI HK
C Units HKD <sup>5</sup>	145.5870	HK0000264884	VLPARCI HK
C Units RMB	13.31	HK0000264926	VLCHCRM HK
C Units AUD Hedged	15.40	HK0000264892	VLCHAUD HK
C Units CAD Hedged	14.97	HK0000264900	VLCHCAD HK
C Units HKD Hedged	12.63	HK0000264934	VLCHCHH HK
C Units NZD Hedged	15.90	HK0000264918	VLCHNZD HK
C Units RMB Hedged	12.91	HK0000264942	VLCHCRH HK
C Units MDis USD	8.86	HK0000360880	VLCCMDU HK
C Units MDis HKD	8.83	HK0000360898	VLCCMDH HK
C Units MDis RMB	9.03	HK0000362241	VLCCMDR HK
C Units MDis RMB Hedged	8.79	HK0000362258	VLCCMRH HK

## The Fund – A Units USD: Monthly performance from 1 Jan 2009 to 28 Sep 2018

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Annual
2009	-3.2%	-0.2%	+8.2%	+8.2%	+20.1%	+1.3%	+11.5%	+0.1%	+2.5%	+7.5%	+5.9%	+2.2%	+82.9%
2010	-5.8%	+2.2%	+7.1%	+3.1%	-6.1%	+1.1%	+5.0%	+0.2%	+10.5%	+3.8%	-0.7%	-0.7%	+20.2%
2011	-1.5%	-1.6%	+5.4%	+3.5%	-1.3%	-3.2%	+2.8%	-7.5%	-19.8%	+15.3%	-7.8%	+1.0%	-17.2%
2012	+7.8%	+6.3%	-5.7%	+1.6%	-10.2%	-2.1%	-1.3%	+1.7%	+6.4%	+2.3%	+1.9%	+5.9%	+14.0%
2013	+7.9%	-2.5%	-2.9%	+0.6%	+1.2%	-9.0%	+2.3%	+0.5%	+2.2%	+6.2%	+4.8%	+0.4%	+11.2%
2014	-5.5%	+2.3%	-4.0%	-1.6%	+2.0%	+4.6%	+6.2%	+3.0%	-1.5%	+1.6%	+1.9%	+4.6%	+13.5%
2015	+0.3%	+2.4%	+3.7%	+17.1%	-1.5%	-3.5%	-11.0%	-11.6%	+0.2%	+6.5%	-3.8%	+2.9%	-1.5%
2016	-15.9%	-1.5%	+8.7%	+0.2%	-1.4%	+2.4%	+5.0%	+7.4%	+1.4%	-1.8%	-0.2%	-5.0%	-3.2%
2017	+6.1%	+1.9%	+3.7%	+2.6%	+5.7%	+3.0%	+4.5%	+3.5%	+0.3%	+4.9%	-0.1%	+1.8%	+44.9%
2018 (YTD)	+10.8%	-5.7%	-2.5%	-1.8%	+1.5%	-5.8%	-0.2%	-4.4%	-1.1%				-9.8%

<sup>4</sup> Annualized return and volatility are calculated from inception. Volatility is a measure of the theoretical risk in terms of standard deviation; in general, the lower the number, the less risky the investment, and vice versa.

## Performance update

	A Units USD	B Units USD	C Units USD	Hang Seng Index <sup>2</sup>	Index <sup>3</sup>
One month	-1.1%	-1.2%	-1.2%	+0.4%	-0.8%
Year-to-date	-9.8%	-10.2%	-10.1%	-4.2%	-5.0%
One year	-3.9%	-4.3%	-4.4%	+4.2%	+1.2%
Three years	+33.2%	+31.3%	+30.6%	+47.6%	+43.4%
Five years	+58.0%	+54.1%	+54.1%	+45.1%	+41.0%
Since launch	+3,224.6%	+1,383.8%	+86.1%	+596.3%	+576.4%
Annualized return <sup>4</sup>	+14.7%	+12.8%	+7.1%	+7.9%	+7.8%
Annualized volatility <sup>4</sup>	21.6%	22.2%	19.3%	25.7%	25.7%

## Annual performance from 2009 to 2018

	A Units USD	B Units USD	C Units USD
2009	+82.9%	+82.0%	+7.7% <sup>6</sup>
2010	+20.2%	+19.6%	+21.2%
2011	-17.2%	-17.6%	-17.6%
2012	+14.0%	+13.4%	+13.4%
2013	+11.2%	+10.6%	+10.8%
2014	+13.5%	+13.0%	+13.3%
2015	-1.5%	-2.0%	-2.0%
2016	-3.2%	-3.7%	-3.7%
2017	+44.9%	+44.1%	+43.3%
2018 (YTD)	-9.8%	-10.2%	-10.1%

## Dividend information – C Units MDis<sup>7</sup>

Classes <sup>4</sup>	Dividend per unit <sup>8</sup>	Annualized yield <sup>9</sup>	Ex-dividend date
C Units MDis USD	0.0275	3.7%	28-9-2018
C Units MDis HKD	0.0275	3.7%	28-9-2018
C Units MDis RMB	0.0257	3.4%	28-9-2018
C Units MDis RMB Hedged	0.0399	5.4%	28-9-2018

## Top 10 securities holdings

Name	Industry <sup>10</sup>	% <sup>12</sup>
Alibaba Group Holding Ltd	Retailing	6.5
Taiwan Semiconductor Manufacturing Co Ltd	Semiconductors & semiconductor equipment	5.4
Ping An Insurance Group Co of China Ltd	Insurance	5.3
AIA Group Ltd	Insurance	4.4
SIIC Environment Holdings Ltd	Utilities	4.3
CNOOC Ltd	Energy	3.5
Country Garden Services Holdings Co Ltd	Commercial services & supplies	3.5
Tencent Holdings Ltd	Media & entertainment	3.1
BOC Hong Kong Holdings Ltd	Banks	2.9
Techtronic Industries Co Ltd	Consumer durables & apparel	2.9

These stocks constitute 42% <sup>12</sup> of the Fund.

## Portfolio characteristics

As at 28 Sep 2018	2018 <sup>11</sup>
Price/earnings ratio	10.3 times
Price/book ratio	1.3 times
Portfolio yield	3.6%

Geographical exposure by listing <sup>12</sup>

Hong Kong	29%
H Shares	26%
Red Chips	10%
Taiwan	10%
United States	9%
China A Shares	8%
Bonds	3%
Vietnam	3%
China B Shares	2%

Short exposure includes: Hong Kong, -1.1%; H Shares, -0.6% and United States, -0.4%.

Sector exposure <sup>10, 12</sup>

Consumer discretionary	21%
Information technology	13%
Insurance	12%
Banks	10%
Energy	9%
Industrials	7%
Utilities	7%
Communication services	5%
Bonds	3%
Health care	3%
Materials	3%
Real estate	3%
Consumer staples	2%
Other financials	2%

Total short exposure is -2.1%.

Short exposure includes: Industrials, -0.6%; Health care, -0.6%; Utilities, -0.5% and Consumer discretionary, -0.4%.

## Fund facts

Manager:	Value Partners Hong Kong Limited
Base currency:	USD
Trustee:	HSBC Institutional Trust Services (Asia) Limited
Custodian:	HSBC Institutional Trust Services (Asia) Limited
Launch date:	A Units USD - 1 Apr 1993 B Units USD - 15 May 1996 C Units USD - 15 Oct 2009 C Units AUD/CAD/NZD Hedged - 17 Mar 2014 C Units RMB Hedged - 28 Oct 2015 C Units HKD Hedged - 30 Nov 2015 C Units RMB - 1 Dec 2015 C Units MDis USD - 16 Oct 2017 C Units MDis HKD - 16 Oct 2017 C Units MDis RMB - 16 Oct 2017 C Units MDis RMB Hedged - 16 Oct 2017
Dividend Policy <sup>7</sup> :	C Units MDis – aim at monthly distribution, subject to Manager's discretion

A, B and C units are invested in the same fund, A and B units were no longer issued from 12 Apr 2002 and 15 Oct 2009 respectively. Only C units are currently available.

## Fee structure

	A Units	B Units	C Units
Minimum subscription	Closed	Closed	USD10,000 or equivalent
Minimum subsequent subscription	Nil	Nil	USD5,000 or equivalent
Subscription fee	Closed	Closed	up to 5%
Management fee	0.75% p.a.	1.25% p.a.	1.25% p.a.
Performance fee <sup>13</sup>	15% of profit (High-on-high principle)		
Redemption fee	Nil		
Dealing day	Daily redemption	Daily redemption	Daily dealing

## Senior investment staff

**Chairman & Co-Chief Investment Officer:** Cheah Cheng Hye  
**Deputy Chairman & Co-Chief Investment Officer:** Louis So  
**Deputy Chief Investment Officer:** Renee Hung  
**Senior Investment Director:** Norman Ho, CFA  
**Investment Directors:** Chung Man Wing; Kenny Tjan, CFA; Michelle Yu, CFA; Yu Xiao Bo  
**Senior Fund Managers:** Anthony Chan, CFA; Kelly Chung, CFA; Doris Ho; Glenda Hsia; Philip Li, CFA; Luo Jing, CFA; Kai Mak; Yu Chen Jun

## Recent fund awards



**Best Asia ex-Japan Fund <sup>14</sup>**  
~ AsiaHedge Awards 2017

**Fund of the Year 2017 <sup>15</sup>**  
~ HFM Asia Performance Awards 2017

**Best Greater China fund over US\$500 million <sup>15</sup>**  
~ HFM Asia Performance Awards 2017

Scan QR code for fund documents<sup>16</sup>:



Source: HSBC Institutional Trust Services (Asia) Limited and Bloomberg, data as at the last valuation date of the month as stated above, unless stated otherwise. Performance is calculated on NAV to NAV in base currency with dividend reinvested and net of fees. All indices are for reference only.

1. © 2018 Morningstar, Inc. All Rights Reserved (for A Units). 2. Hang Seng Price Return Index was used till 31 Dec 2004, thereafter it is the Hang Seng Total Return Index. Hang Seng Total Return Index takes into account of dividend reinvestment whereas Hang Seng Price Return Index does not. 3. Index refers to Hang Seng Index (Price Return) since fund inception till 31 Dec 2004, thereafter it is the Hang Seng Index (Total Return) up to 30 Sep 2017. Hang Seng Index (Total Return) includes dividend reinvestment whereas Hang Seng Index (Price Return) does not take into account reinvestment of dividends. With effect from 1 Oct 2017, it is the MSCI Golden Dragon Index (Total Net Return), which takes into account of dividend reinvestment after deduction of withholding tax. 4. Each hedged share class will hedge the Fund's base currency back to its currency of denomination on a best efforts basis. However, the volatility of the hedged classes measured in the Fund's base currency may be higher than that of the equivalent class denominated in the Fund's base currency. The AUD/CAD/NZD/RMB Hedged Classes are not recommended for investors whose base currency of investment is not in the aforesaid currencies. 5. Investors should note that the base currency of "C" Units is in USD. The HKD is for reference only and should not be used for subscription or redemption purpose. Conversion to the base currency of "C" Units will normally take place at the prevailing rate (as determined by the Fund's Trustee or Custodian) on the corresponding fund dealing day. Investor should be aware of possible risks resulting from fluctuations of exchange rates against USD. 6. Calculated based on the since inception return of C Units. 7. The Manager currently intends to make monthly dividend distribution in respect of the C Unit MDis Classes; actual dividend payout will be subject to the Manager's discretion. Distribution may be paid from capital of the Fund. Investors should note that where the payment of distributions are paid out of capital, this represents and amounts to a return or withdrawal of part of the amount that have been originally invested or capital gains attributable to that and may result in an immediate decrease in the value of units. Please refer to the explanatory memorandum for more details. 8. The receiving bank may charge a fee for incoming payments. Such fees will reduce the actual amount of dividends received by the investor. 9. Annualized yield of MDis Class is calculated as follows: (Latest dividend amount/NAV as at ex-dividend date) x 12. Investors should note that yield figures are estimated and for reference only and do not represent the performance of the Fund, and that there is no guarantee as to the actual frequency and/or amount of dividend payments. 10. Classification is based on Global Industry Classification Standard (GICS). 11. The profile is based on market consensus forecast as derived from S&P Capital IQ and Bloomberg. Harmonic mean methodology is applied to calculate the forecast P/E ratio and P/B ratio. Note that the manager's internal estimates may differ significantly from S&P Capital IQ and Bloomberg estimates. 12. Exposure refers to net exposure (long exposure minus short exposure). Exposure of equity swaps is measured by the value of the underlying stock holdings. (Due to rounding, percentages shown may not add up to 100%). 13. Performance fee will only be charged if the NAV at the end of the financial year or upon realization of units exceeds the "high watermark", which is the all-time year-end high of the Fund's NAV. If in any one year, the Fund suffers a loss, no performance fee can be charged in subsequent years until the loss is recovered fully (the high-on-high principle). 14. The award was based on performance for the full 12-month period, from Sep 2016 to the end of Aug 2017. 15. The awards were judged based on performance over the past 12 months, up to 30 Apr 2017. 16. For Hong Kong investors only.

Investors should note investment involves risk. The price of units may go down as well as up and past performance is not indicative of future results. Investors should read the explanatory memorandum for details and risk factors in particular those associated with investment in emerging markets. Information in this report has been obtained from sources believed to be reliable but Value Partners Hong Kong Limited does not guarantee the accuracy or completeness of the information provided by third parties. Investors should seek advice from a financial adviser before making any investment. In the event that you choose not to do so, you should consider whether the investment selected is suitable for you. For Singapore investors: The Fund is registered as a restricted foreign scheme in Singapore and will only be distributed to (i) institutional investors and (ii) accredited investors and certain other persons in Singapore in accordance with section 304 and 305 of the Securities and Futures Act. Value Partners Asset Management Singapore Pte Ltd, Singapore Company Registration No. 200808225G

This document has not been reviewed by the Securities and Futures Commission of Hong Kong. Issuer: Value Partners Hong Kong Limited.